

# Negotiation Skills Training Program Schedule

## Tuesday, June 1

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9:30 a.m.- 10:45 a.m.	Welcome Circle & Introductions
10:45 a.m. - 11:00 a.m.	Break
11:00 a.m. - 11:15 a.m.	Introduction to Negotiations
11:15 a.m. - 12:30 p.m.	Principles of Interest-Based Negotiations

## Wednesday, June 2

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9:30 a.m.- 9:45 a.m.	Morning Prayer and Review
9:45 a.m. - 11:15 a.m.	Principles of Interest Based Negotiations
11:15 a.m. - 11:30 a.m.	Break
11:30 a.m. - 12:15 p.m.	Education MOU Exercise Break
12:15 p.m. - 12:30 p.m.	Debrief and Wrap-Up

## Thursday, June 3

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9:30 a.m. - 9:45 a.m.	Morning Prayer and Review
9:45 a.m. - 10:30 a.m.	Negotiation Preparation and Readiness
10:30 a.m. - 10:45 a.m.	Break
10:45 a.m. - 11:30 a.m.	Negotiation Preparation and Readiness (continued)
11:30 a.m. - 12:30 p.m.	Introduction to Negotiation Strategies – “Plan B”

## Friday, June 4

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9:30 a.m. - 9:45 a.m.	Morning Prayer and Review
9:45 a.m. - 11:00 a.m.	Harvest Timber Dispute Exercise
11:00 a.m. - 11:15 a.m.	Break
11:15 a.m. - 12:00 p.m.	Debrief Harvest Timber Dispute
12:00 p.m. - 12:30 p.m.	Building Community – Lessons Learned and Closing Circle

***All sessions are mandatory for credit towards completion of the program.***

***All times listed are MDT. Please adjust to your time zone, if applicable.***

***Agenda is subject to change.***