

# Agenda

| Sunday  | Monday   | Tuesday   | Wednesday   | Thursday  | Friday   |
|---|--|---|---|---|--|
| Breakfast 7 – 8:00 A.M.   |  | Negotiation team meetings   |   |   |  |
|   | <p><b>8:15 A.M. – Noon</b><br/>Participant Introductions: Why are we here?</p> <p>Part 1: Seven Elements of Negotiations</p> <p>Group Photo</p>  | <p><b>8:15 A.M. – Noon</b><br/>Prayer &amp; Smudge</p> <p>Case Study #2: “Hole in One at Cranberry Flats”</p> <p>Debrief Case Study #2: Observations and Feedback</p> | <p><b>8:15 A.M. – Noon</b><br/>Debrief Session 6</p> <p>Case Study #3: Riverbend – Negotiation Simulation</p> <p>Debrief Case Study #3: Observations and Feedback</p> | <p><b>8:15 A.M. – Noon</b><br/>Prayer &amp; Smudge</p> <p>Insights Discussion with Panel Experts</p>  | <p><b>7 - 8: A.M.</b><br/><i>Please note that room check-out is after breakfast on Friday morning.</i></p> <p><b>8:15 A.M. – Noon</b><br/>Case Study #4: Gum Boot; Debrief</p> <p>Lessons Learned: What Have we Accomplished?</p> <p>Evaluations</p> |
| Lunch 12 – 1:00 P.M.  |  | Banquet   |   |   |  |
| <p><b>Afternoon</b><br/>Arrive at Banff Centre</p> <p><b>5:30 P.M.</b><br/>Meet for Dinner in Vistas Dining Room for Program Check-in</p> | <p><b>1:15 – 5:30 P.M.</b><br/>Part 2: Completing the Seven Elements Negotiation Processes and Preparing/Organizing for Negotiations</p> <p>Case Study #1: First Nation Education Dispute</p> <p>Briefing and Handing Out of Material for the “Cranberry Flats” Negotiation Simulation</p> | <p><b>1:15 – 5:30 P.M.</b><br/>Knowing Yourself Through Your Strengths – Assessment Tool</p> <p>Homework Assignment – Case Study #3: Riverbend</p>                    | <p><b>1:15 – 5:30 P.M.</b><br/>Dramatic Negotiations</p> <p>Free Time</p>   | <p><b>1:15 – 5:30 P.M.</b><br/>Consultation and Accommodation</p> <p>Toolbox of Negotiations and Strategies</p> <p>Briefing and Handing Out of Material for the “Gum Boot” Negotiation Simulation</p> | <p><b>1:30 P.M.</b><br/>Program Ends<br/>Departure from Banff Centre</p>   |
| Dinner 5:30 – 7 P.M.  |  |   |   |   |  |
| <p><b>6:45 P.M.</b><br/>Welcome<br/>Opening Prayer and Smudge<br/>Program Objectives<br/>Introductions</p>                                | <p>Evening Homework: Reading, Team Meetings and Preparing for Negotiations</p>   | <p>Evening Homework: Reading, Team Meetings and Preparing for Negotiations</p>  |   |   |  |

Agenda is subject to change.